

## **Energy R&D Request For Proposals Q&A**

December 13, 2022

As noted in the recent Request For Proposal(s) (RFP) issued by Southeastern Montana Development Corporation (SEMDC) for our **Energy R&D Initiative Project**, there was an opportunity for possible Respondents to submit questions concerning the RFP. It was noted on page 3 that “the RFP and Responses to Questions received would be posted on [www.semhc.org](http://www.semhc.org).”

The following Questions were received from potential Respondents concerning the SEMDC RFP.

**Question #5: “My question is about whether (my firm’s) regulatory (DEQ) approved cement additive can qualify for this vitally important reason: the approval includes not just the product's technological validity but its marketability?”**

**Response:** Each Respondent has the opportunity to showcase their process, product, etc., in their respective Proposal. SEMDC is not approving anything in advance. If the Respondent has unique features, situations, cost structures or an experienced team that addresses the requested Scope of Work and Deliverables, then they should propose what they would be doing within a Budget if they are selected.

**Question #6: “Can we combine the two topics into one effort/proposal?”** (Respondent is referring to Topic 2 - Flue Gas / Formic Acid Development and Topic 4 - Hydrogen Development)

**Response:** Yes, each Respondent has the flexibility to be creative in addressing how it would address either one of the Four (4) Resource Development Areas or any combination of the Four.

**Question #7: “Given the budget limitations of the RFP, can we reduce the scope to TEA and planning integration details for Colstrip?”**

**Response:** Be creative but the Scope of Work and Deliverables requested in the original RFP would need to be addressed in your Proposal.

**Question #8: “Can we do a short three +/- page proposal summary plus the entire program proposal draft outlined (earlier) for references and credentials?”**

**Response:** Once again, your Proposal would need to adequately address the Scope and Deliverables requested in the RFP. All Respondents are encouraged to be creative as to their unique situation or process. Respondents will be scored as to their respective Proposals.